In accordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, respondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 1 TAC §111.13 are: 11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION	
a. Respondent (Company) Name: Gateway Companies Inc.	State of Texas VID #:1460431398200
Point of Contact: Kris Mogensen x27302	Phone #: 800-846-2030
b. Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No	
c. Solicitation #: DIR -SDD-220	
SECTION 2 - SUBCONTRACTING INTENTIONS	
After having divided the contract work into reasonable lots or portions t determine what portion(s) of work, including goods or services, will be subc	o the extent consistent with prudent industry practices, the respondent must contracted. Note: In accordance with 1 TAC §111.12., a "Subcontractor" means or contribute toward completing work for a governmental entity. Check the
	ct. as of work you will be subcontracting, and go to page 2.) antract, and will be fulfilling the entire contract with my own resources.
Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Hardware	(#11) -
(#2) - Custom Integration Services	(#12) -
(#3) - Training	(#13) -
(#4) - Installation	(#14) -
(#5) - Warranty maintenance	(#15) -
(#6) -	(#16) -
(#7) -	(#17) -
(#8) -	(#18) -
(#9) -	(#19) -
(#10) -	(#20) -
*If you have more than twenty subcontracting appartunities, a continuation	a pago is available at

Enter your company's name here: Gateway Companies, Inc.		Solicitation #	: DIR-SDD-220
IMPORTANT: You must complete a copy of this page for <u>each</u> of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at http://www.tbpc.state.tx.us/hub/forms/HSP_sep06_cont2.doc .			
SECTION 3 - SUBCONTRACTING OPPORTUNITY Enter the line item number and description of the subcontracting opportunity Line Item # Description:	y you listed in SECTION 2.		
SECTION 4 - MENTOR-PROTÉGÉ PROGRAM			
If respondent is participating as a Mentor in a State of Texas Mentor Proté subcontractor to perform the portion of work (subcontracting opportunity) li you be subcontracting the portion of work listed in SECTION 3 to your Prote	isted in SECTION 3, constitu égé?	ites a good faith effort towards	
Yes (If Yes, complete SECTION 8 and 10.) No / Not App	olicable (If No or Not Applic	able, go to SECTION 5.)	
SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY This section applies to Professional Services Contra		ts go to SECTION 6.	
Does your HSP contain subcontracting of 20% or more with HUB(s)?			
·	olicable (If No or Not Applic	_	
In accordance with Gov't Code §2254.004, "Professional Services" means se landscape architecture; land surveying; medicine; optometry; professional en professional employment or practice of a person who is licensed or registered including a surgeon; an optometrist; a professional engineer; a state certified or	gineering; real estate apprais. Las a certified public accounta	ing; or professional nursing; or (nt; an architect; a landscape arc	(B) provided in connection with the
SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPOR Complying with a, b and c of this section constitutes the requirements of this section, complete SECTION	Good Faith Effort towards	the portion of work listed in	SECTION 3. After performing
a. Provide written notification of the subcontracting opportunity listed in S List (CMBL), found at http://www.tbpc.state.tx.us/cmbl/cmbl/hub.h identify available HUBs. Note: Attach supporting documentation (legood faith effort performed.	tml, and its HUB Directory	, found at <i>http://www.tbpc.st</i>	tate.tx.us/cmbl/hubonly.html, to
b. Provide written notification of the subcontracting opportunity listed in identifying potential HUBs by disseminating the subcontracting opportunity be accessed at http://www.tbpc.state.tx.us/hub/minoritywomenb transmittals, electronic mail, etc.) demonstrating evidence of the g	nity to their members/particip puslinks.html. Note: <u>Atta</u>	ants. A list of trade organization	ons and development centers may
c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than <u>five</u> (5) working days from their receipt of notice to respond, <u>and</u> provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than <u>five</u> (5) working days prior to the submission of your response to the contracting agency.			t allow the HUBs no less than five
- HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY List three (3) State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.)			
demonstrating evidence of the good faith effort performed. Company Name	VID#	Notice Date (mm/dd/yyyy)	Was Response Received?
Xnet Systems	1760577006800	01/22/2008	🛛 - Yes 🔲 - No
Austin Ribbon & Computer Services	1742339797900	01/22/2008	
Horizon Telephone Systems (HTC)	1742435600800	01/22/2008	⊠ - Yes □ - No
Technology for Education	174287940550	01/22/2008	⊠ - Yes □ - No
Quick Compute	1810586584600	01/22/2008	⊠ - Yes □ - No
Checkpoint Services	1742755490200	01/22/2008	⊠ - Yes □ - No
SECTION 8	06 / 30 / 2006		
List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB. Expected % Approximate Texas			
Company Name	VID#		Amount Certified HUB?
Xnet Systems	1760577006800	01/22/2008	🛛 - Yes 🔲 - No

Austin Ribbon & Computer Services	1742339797900	01/22/2008	🛛 - Yes 🔲 - No
Horizon Telephone Systems (HTC)	1742435600800	01/22/2008	🛛 - Yes 🔲 - No
Technology for Education	174287940550	01/22/2008	🛛 - Yes 🔲 - No
Quick Compute	1810586584600	01/22/2008	🖂 - Yes 🔲 - No
Checkpoint Services	1742755490200	01/22/2008	🖂 - Yes 🔲 - No
*If the subcontractor(s) you selected is not a Texas certif	fied HUB, provide <u>written</u> Page	justification of your sel	lection process below: HSP Rev. 9/05
Enter your company's name here:	2		
IMPORTANT: You must complete a copy of this page for each of the download copies at http://www.tbpc.state.tx.us/hub/forms/HSP_sep0		you listed in SECTION 2. Y	ou may photocopy this page of
SECTION 3 - SUBCONTRACTING OPPORTUNITY			
Enter the line item number and description of the subcontracting opportunity	nity you listed in SECTION 2.		
Line Item # Description:			
SECTION 4 - MENTOR-PROTÉGÉ PROGRAM			
If respondent is participating as a Mentor in a State of Texas Mentor Prosubcontractor to perform the portion of work (subcontracting opportunity you be subcontracting the portion of work listed in SECTION 3 to your Pr) listed in SECTION 3, constitute	es a good faith effort towards the	
SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ON This section applies to Professional Services Contracts		go to SECTION 6.	
Does your HSP contain subcontracting of 20% or more with HUB(s)?			
	applicable (If No or Not Applical	•	to law of accounting, architecture.
In accordance with Gov't Code §2254.004, "Professional Services" means landscape architecture; land surveying; medicine; optometry; professional professional employment or practice of a person who is licensed or register including a surgeon; an optometrist; a professional engineer; a state certified	engineering; real estate appraising ed as a certified public accountant	g; or professional nursing; or (E ; an architect; a landscape arch	B) provided in connection with the
SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPO Complying with a, b and c of this section constitut the requirements of this section, complete SECTION	es Good Faith Effort towards t	he portion of work listed in S	ECTION 3. After performing
a. Provide written notification of the subcontracting opportunity listed in List (CMBL), found at http://www.tbpc.state.tx.us/cmbl/cmbl/hub identify available HUBs. Note: Attach supporting documentation (good faith effort performed.	o.html, and its HUB Directory, it	found at <i>http://www.tbpc.sta</i>	nte.tx.us/cmbl/hubonly.html, to
b. Provide written notification of the subcontracting opportunity listed identifying potential HUBs by disseminating the subcontracting oppor be accessed at http://www.tbpc.state.tx.us/hub/minoritywome.transmittals , electronic mail, etc.) demonstrating evidence of the	tunity to their members/participar nbuslinks.html. Note: <u>Attac</u>	nts. A list of trade organization	
c. Written notifications should include the scope of the work, information required qualifications, and identify a contact person. Unless the con (5) working days from their receipt of notice to respond, and pro- development center no less than five (5) working days prior to the sul	stracting agency has specified a covide notice of your subcontraction	different time period, you must ng opportunity to a minority o	allow the HUBs no less than <u>five</u>
SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRAC	CTING OPPORTUNITY		
List three (3) State of Texas certified HUBs you notified regarding the product you provided notice, and if you received a response. Note: <u>Attack</u> demonstrating evidence of the good faith effort performed.			
Company Name	VID#	Notice Date (mm/dd/yyyy)	Was Response Received?
Xnet Systems	1760577006800	01/22/2008	⊠ - Yes □ - No
Austin Ribbon & Computer Services	1742339797900	01/22/2008	🛛 - Yes 🔲 - No
Horizon Telephone Systems (HTC)	1742435600800	01/22/2008	🛛 - Yes 🔲 - No
Technology for Education	174287940550	01/22/2008	🛛 - Yes 🔲 - No

Quick Compute	1810586584600	01/22/2008	🛛 - Yes	□ - No
Checkpoint Services	1742755490200	01/22/2008	🛛 - Yes	☐ - No
SECTION 8 - SUBCONTRACTOR SELECTION	(cubcontracting apportunity) listed	lin CECTION 2. Also specify the	avnagted paragr	atago of work
List the subcontractor(s) you selected to perform the portion of work be subcontracted, the approximate dollar value of the work to be sub		npany is a Texas certified HUB.		itage of work
Company Name	VID#	Expected % Approx of Contract Dollar A		Texas ertified HUB?
Xnet Systems	1760577006800	01/22/2008	🛛 - Yes	□ - No
Austin Ribbon & Computer Services	1742339797900	01/22/2008	🛛 - Yes	☐ - No
Horizon Telephone Systems (HTC)	1742435600800	01/22/2008	🛛 - Yes	☐ - No
Technology for Education	174287940550	01/22/2008	🛛 - Yes	☐ - No
Quick Compute		01/22/2008	🛛 - Yes	No
Checkpoint Services	1742755490200	01/22/2008	🛛 - Yes	☐ - No
Enter your company's name here:	Page	Solicitation #:	Н	SP Rev. 9/05
Enter your company's name here.	.,	Colinitation #.		
Enter your company's name here:		Solicitation #:		
MPORTANT: You must complete a copy of this page for <u>each</u> o ownload copies at <u>http://www.tbpc.state.tx.us/hub/forms/HSP_s</u>		ties you listed in SECTION 2. Y	ou may photoco	opy this page
SECTION 3 - SUBCONTRACTING OPPORTUNITY				
Enter the line item number and description of the subcontracting opp	ortunity you listed in SECTION 2.			
ine Item # Description:				
SECTION 4 - MENTOR-PROTÉGÉ PROGRAM				
If respondent is participating as a Mentor in a State of Texas Mentor subcontractor to perform the portion of work (subcontracting opportu- you be subcontracting the portion of work listed in SECTION 3 to you	unity) listed in SECTION 3, consti			
- Yes (If Yes, complete SECTION 8 and 10.) - No / N	ot Applicable (If No or Not Appl	icable, go to SECTION 5.)		
- PROFESSIONAL SERVICES CONTRACTS This section applies to Professional Services (acts go to SECTION 6.		
Does your HSP contain subcontracting of 20% or more with HUB(s)?	·	-		
•	ot Applicable (If No or Not Appl	•		
in accordance with Gov't Code §2254.004, "Professional Services" me andscape architecture; land surveying; medicine; optometry; professio professional employment or practice of a person who is licensed or reg ncluding a surgeon; an optometrist; a professional engineer; a state cert	nal engineering; real estate appraisticed as a certified public accoun	ising; or professional nursing; or (E tant; an architect; a landscape archi	B) provided in con	nection with
- NOTIFICATION OF SUBCONTRACTING OF		lather and the control of	FOTION 2 22	
Complying with a, b and c of this section cons the requirements of this section, complete SEC		as tne portion of work listed in S	ECTION 3. Afte	r pertormin
a. Provide written notification of the subcontracting opportunity listed List (CMBL), found at http://www.tbpc.state.tx.us/cmbl/cmbl/				

b. Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at http://www.tbpc.state.tx.us/hub/minoritywomenbuslinks.html. Note: https://www.tbpc.state.tx.us/hub/minoritywomenbuslinks.html. It is not the subcontraction of the subcontract

good faith effort performed.

identify available HUBs. Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements,

required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than <u>five</u> (5) working <u>days</u> from their receipt of notice to respond, <u>and</u> provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

	· · · · · · · · · · · · · · · · · · ·	9 - 9 - 9	
- HUB FIRMS CONTACTED FOR SUBCON List three (3) State of Texas certified HUBs you notified regarding date you provided notice, and if you received a response. Note	the portion of work (subcontracting		
demonstrating evidence of the good faith effort performed. Company Name	VID#	Notice Date (mm/dd/yyyy)	Was Response Received?
Xnet Systems	1760577006800	01/22/2008	⊠ - Yes □ - No
Austin Ribbon & Computer Services	1742339797900	01/22/2008	⊠ - Yes □ - No
Horizon Telephone Systems (HTC)	1742435600800	01/22/2008	⊠ - Yes □ - No
Technology for Education	174287940550	01/22/2008	⊠ - Yes □ - No
Quick Compute	1810586584600	01/22/2008	⊠ - Yes □ - No
Checkpoint Services	1742755490200	01/22/2008	⊠ - Yes □ - No
Austin Ribbon & Computer Services Horizon Telephone Systems (HTC) Technology for Education Quick Compute Checkpoint Services *If the subcontractor(s) you selected is not a Texas	1760577006800 1742339797900 1742435600800 174287940550 1810586584600 1742755490200 certified HUB, provide <u>writte</u>	01/22/2008 01/22/2008 01/22/2008 01/22/2008 01/22/2008 01/22/2008 en justification of your sel	- Yes
Enter your company's name here:	Page	Solicitation #:	HSP Rev. 9/05
IMPORTANT: You must complete a copy of this page for each-download copies at http://www.tbpc.state.tx.us/hub/forms/HSF		ies you listed in SECTION 2. Y	ou may photocopy this page of
Enter the line item number and description of the subcontracting of Line Item # Description: SECTION 4 - MENTOR-PROTÉGÉ PROGRAM If respondent is participating as a Mentor in a State of Texas Mensubcontractor to perform the portion of work (subcontracting opport) you be subcontracting the portion of work listed in SECTION 3 to you be respondent of the portion of work listed in SECTION 3 to you be subcontracting the portion of work listed in SECTION 3 to you be subcontracting the portion of work listed in SECTION 3 to you be subcontracting the portion of work listed in SECTION 3 to you be subcontracting the portion of work listed in SECTION 3 to you be subcontracting the portion of work listed in SECTION 3 to you be subcontracting the portion of work listed in SECTION 3 to you be subcontracting the portion of work listed in SECTION 3 to you be subcontracting the portion of work listed in SECTION 3 to you be subcontracting the portion of work listed in SECTION 3 to you be subcontracting the portion of work listed in SECTION 3 to you be subcontracting the portion of work listed in SECTION 3 to you be subcontracting the portion of work listed in SECTION 3 to you be subcontracting opportunity.	ntor Protégé Program, submitting the ortunity) listed in SECTION 3, constitu	utes a good faith effort towards th	
- PROFESSIONAL SERVICES CONTRACT This section applies to Professional Service Does your HSP contain subcontracting of 20% or more with HUB(s) - Yes (If Yes, complete SECTION 8 and 10.) In accordance with Gov't Code §2254.004, "Professional Services"	s Contracts only. All other contract)? Not Applicable (If No or Not Applic	cable, go to SECTION 6.)	te law of accounting: architecture:

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician,

including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

the remiller meants of this continu	commists CECTION 7 0 and 10
the requirements of this section.	COMPRETE SECTION 1, 6 and 10.

- a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to three (3) or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at http://www.tbpc.state.tx.us/cmbl/cmblhub.html, and its HUB Directory, found at http://www.tbpc.state.tx.us/cmbl/hubonly.html, to identify available HUBs. Note: https://www.tbpc.state.tx.us/cmbl/hubonly.html, and its HUB Directory, found at https://www.tbpc.state.tx.us/cmbl/hubonly.html, to identify available HUBs. Note: https://www.tbpc.state.tx.us/cmbl/hubonly.html, and its HUB Directory, found at https://www.tbpc.state.tx.us/cmbl/hubonly.html, and its HUB Directory is a second at the second
- b. Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at http://www.tbpc.state.tx.us/hub/minoritywomenbuslinks.html. Note: https://www.tbpc.state.tx.us/hub/minoritywomenbuslinks.html. Note: https://www.tbpc.state.tx.us/hub/minoritywomenbuslinks.html.
- c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than <u>five</u> (5) working <u>days</u> from their receipt of notice to respond, <u>and</u> provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than <u>five</u> (5) working <u>days</u> prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List three (3) State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
Xnet Systems	1760577006800	01/22/2008	🔲 - Yes 🔲 - No
Austin Ribbon & Computer Services	1742339797900	01/22/2008	⊠ - Yes ☐ - No
Horizon Telephone Systems (HTC)	1742435600800	01/22/2008	∑ - Yes ☐ - No
Technology for Education	174287940550	01/22/2008	🗌 - Yes 🔲 - No
Quick Compute	1810586584600	01/22/2008	🗌 - Yes 🔲 - No
Checkpoint Services	1742755490200	01/22/2008	☑ - Yes ☐ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID#	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
Xnet Systems	1760577006800	01/22/2008		Yes 🗌 - No
Austin Ribbon & Computer Services	1742339797900	01/22/2008		Yes 🗌 - No
Horizon Telephone Systems (HTC)	1742435600800	01/22/2008		Yes 🗌 - No
Technology for Education	174287940550	01/22/2008		Yes 🗌 - No
Quick Compute	1810586584600	01/22/2008		Yes 🗌 - No
Checkpoint Services	1742755490200	01/22/2008		Yes 🗌 - No

*If the subcontractor(s) you selected is not a Texas certified HUB, provide <u>written</u> justification of your selection process below:

Page

HSP Rev. 9/05

Solicitation #:

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

Enter your company's name here:

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

Does your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

- ☐ Yes If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.
- No If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION			
As evidenced by my signature below, I affir documentation submitted with the HSP are tr	m that I am an authorized representative of the respue and correct. Respondent understands and agrees t	ondent listed in SECTION 1, and that hat, if awarded any portion of the solic	at the information and supporting citation:
compliance with the HSP,	nthly compliance reports (Prime Contractor Progress including the use/expenditures they have forms/subcontractprogassess.doc).	Assessment Report – PAR) to the c made to subcontractors. (ontracting agency, verifying their (The PAR is available at
	ral from the contracting agency prior to making any ment may be subject to debarment pursuant to Gov't Coc		s modified without the contracting
	est, allow the contracting agency to perform on-site revide documents regarding staff and other resources.	eviews of the company's headquarters	s and/or work-site where services
Signature	<u>Kris Mogensen</u> Printed Name	Contract Specialist Title	<u>1/24/08</u> Date
Jighature	Page	Tiuc	HSP Rev. 9/05
	'n		